

MD ANALYSIS

CA 3 April Analysis

GAT Constitutional Area 3 Leader: Open

July 2021 to April 2022 (10 months) Results

CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
New Clubs	91	102	100	225	129
Charter Members	2579	3012	2601	5979	4054
New Members	6618	7293	6254	10193	7655
Drops	15109	13979	12740	13940	15061
Net Growth	-4793	-2761	-2837	3545	-1636

April (Only Results)

CA 3	Apr-19	Apr-20	Apr-21	Apr-22
New Clubs	17	17	14	24
Charter Members	499	327	340	694
New Members	1811	504	769	1139
Drops	873	658	906	829
Net Growth	1558	241	461	1121

Statement for 4th Quarter Results(previous 3 years)

CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
New Clubs	102	83	87
Charter Members	2744	1591	1997
New Members	5169	2736	3170
Drops	6433	5119	5776
Net Growth	1936	-429	39

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
NA	Undistricted	New Clubs	0	1	0	11	0
		Charter Members	0	23	0	309	0
		New Members	25	14	15	50	2
		Drops	46	15	90	35	18
		Net Growth	-20	25	-75	381	-14
R	Dominican Republic	New Clubs	0	5	0	0	0
		Charter Members	18	162	0	0	0
		New Members	201	160	0	0	0
		Drops	628	376	0	0	0
		Net Growth	-367	-33	0	0	0
B	Mexico	New Clubs	27	18	30	34	24
		Charter Members	689	480	536	686	718
		New Members	853	972	892	944	889
		Drops	2387	2095	1725	2397	1796
		Net Growth	-621	-505	-111	-580	20
D	Various	New Clubs	7	13	0	0	0
		Charter Members	186	364	0	0	0
		New Members	543	646	0	0	0
		Drops	931	1039	0	0	0
		Net Growth	-145	33	0	0	0
63	Various	New Clubs	0	2	0	0	0
		Charter Members	0	46	0	0	0
		New Members	33	49	0	0	0
		Drops	34	62	0	0	0
		Net Growth	2	33	0	0	0
Total		New Clubs	34	39	30	45	24
		Charter Members	893	1075	536	995	718
		New Members	1655	1841	907	994	891
		Drops	4026	3587	1815	2432	1814
		Net Growth	-1151	-447	-186	-199	6

April (Only) Results

MD	GMT Area	CA 3	Apr-19	Apr-20	Apr-21	Apr-22
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	0	2	0
		Drops	0	0	2	0
		Net Growth	2	0	0	0
R	Dominican Republic	New Clubs	2	0	0	0
		Charter Members	55	0	0	0
		New Members	19	0	0	0
		Drops	27	0	0	0
		Net Growth	47	0	0	0
B	Mexico	New Clubs	2	11	3	5
		Charter Members	59	134	44	137
		New Members	242	21	34	100
		Drops	102	53	83	70
		Net Growth	207	107	49	174
D	Various	New Clubs	3	0	0	0
		Charter Members	66	0	0	0
		New Members	127	0	0	0
		Drops	53	0	0	0
		Net Growth	153	0	0	0
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	3	0	0	0
		Drops	8	0	0	0
		Net Growth	-5	0	0	0
Total		New Clubs	7	11	3	5
		Charter Members	180	134	44	137
		New Members	393	21	36	100
		Drops	190	53	85	70
		Net Growth	404	107	49	174

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
NA	Undistricted	New Clubs	0	0	1
		Charter Members	0	0	27
		New Members	4	0	12
		Drops	22	12	15
		Net Growth	-18	-10	24
R	Dominican Republic	New Clubs	5	0	0
		Charter Members	130	0	0
		New Members	112	0	0
		Drops	191	0	0
		Net Growth	59	0	0
B	Mexico	New Clubs	13	25	14
		Charter Members	329	281	255
		New Members	580	228	257
		Drops	1004	619	662
		Net Growth	-56	-73	-14
D	Various	New Clubs	14	0	0
		Charter Members	341	0	0
		New Members	318	0	0
		Drops	481	0	0
		Net Growth	223	0	0
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	11	0	0
		Drops	24	0	0
		Net Growth	-10	0	0
Total			32	25	15
	New Clubs		800	281	282
	Charter Members		1025	228	269
	New Members		1722	631	677
	Drops		198	-83	10

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
R	Dominican Republic	New Clubs	0	0	2	24	15
		Charter Members	0	0	107	468	436
		New Members	0	0	170	379	457
		Drops	0	0	446	587	593
		Net Growth	0	0	-109	323	319
F	Colombia	New Clubs	4	4	0	0	0
		Charter Members	144	106	0	0	0
		New Members	147	193	0	0	0
		Drops	931	692	0	0	0
		Net Growth	-562	-320	0	0	0
G	Ecuador	New Clubs	2	2	0	0	0
		Charter Members	60	91	0	0	0
		New Members	160	249	0	0	0
		Drops	557	395	0	0	0
		Net Growth	-277	-34	0	0	0
D	Various	New Clubs	0	0	13	27	8
		Charter Members	0	0	460	904	327
		New Members	0	0	602	1296	812
		Drops	0	0	907	1109	1163
		Net Growth	0	0	223	1183	41
E	Aruba Neth Antilles Peru	New Clubs	7	9	9	16	18
		Charter Members	198	242	234	405	429
		New Members	473	438	577	637	461
		Drops	643	652	339	375	616
		Net Growth	54	53	510	699	293
Total		New Clubs	13	15	24	67	41
		Charter Members	402	439	801	1777	1192
		New Members	780	880	1349	2312	1730
		Drops	2131	1739	1692	2071	2372
		Net Growth	-785	-301	624	2205	653

April (Only) Results

MD	GMT Area	CA 3	Apr-19	Apr-20	Apr-21	Apr-22
R	Dominican Republic	New Clubs	0	0	2	1
		Charter Members	0	7	30	35
		New Members	0	13	15	84
		Drops	0	31	6	17
		Net Growth	0	-6	41	102
F	Colombia	New Clubs	1	0	0	0
		Charter Members	20	0	0	0
		New Members	48	0	0	0
		Drops	12	0	0	0
		Net Growth	58	0	0	0
G	Ecuador	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	19	0	0	0
		Drops	44	0	0	0
		Net Growth	-21	0	0	0
D	Various	New Clubs	0	0	0	1
		Charter Members	0	20	9	50
		New Members	0	19	114	93
		Drops	0	34	99	51
		Net Growth	0	11	38	105
E	Aruba Neth Antilles Peru	New Clubs	2	1	2	4
		Charter Members	44	23	52	83
		New Members	36	45	82	86
		Drops	13	15	18	50
		Net Growth	72	56	117	119
Total		New Clubs	3	1	4	6
		Charter Members	65	50	91	168
		New Members	103	77	211	263
		Drops	69	80	123	118
		Net Growth	109	61	196	326

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
R	Dominican Republic	New Clubs	0	11	6
		Charter Members	0	178	94
		New Members	0	96	130
		Drops	0	154	263
		Net Growth	0	138	-35
F	Colombia	New Clubs	1	0	0
		Charter Members	20	0	0
		New Members	118	0	0
		Drops	280	0	0
		Net Growth	-124	0	0
G	Ecuador	New Clubs	9	0	0
		Charter Members	233	0	0
		New Members	99	0	0
		Drops	255	0	0
		Net Growth	94	0	0
D	Various	New Clubs	0	4	9
		Charter Members	0	145	255
		New Members	0	214	475
		Drops	0	429	670
		Net Growth	0	-47	119
E	Aruba Neth Antilles Peru	New Clubs	8	12	13
		Charter Members	215	252	326
		New Members	299	193	231
		Drops	65	156	163
		Net Growth	456	295	415
Total		New Clubs	18	27	28
		Charter Members	468	575	675
		New Members	516	503	836
		Drops	600	739	1096
		Net Growth	426	386	499

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
F	Colombia	New Clubs	0	0	0	11	1
		Charter Members	0	0	3	256	102
		New Members	0	0	138	389	291
		Drops	0	0	395	472	548
		Net Growth	0	0	-214	274	2
H	Peru	New Clubs	0	0	15	0	0
		Charter Members	0	0	382	0	0
		New Members	0	0	605	0	0
		Drops	0	0	1025	0	0
		Net Growth	0	0	43	0	0
G	Ecuador	New Clubs	0	0	0	11	5
		Charter Members	0	0	20	401	143
		New Members	0	0	188	318	211
		Drops	0	0	425	446	550
		Net Growth	0	0	-156	319	-77
T	Chile	New Clubs	0	0	0	6	4
		Charter Members	0	0	0	136	98
		New Members	0	0	0	423	359
		Drops	0	0	0	309	443
		Net Growth	0	0	0	319	64
LA	Brazil	New Clubs	3	6	0	0	0
		Charter Members	111	242	0	0	0
		New Members	511	499	0	0	0
		Drops	1172	1161	0	0	0
		Net Growth	-442	-285	0	0	0
LB	Brazil	New Clubs	2	1	0	0	0
		Charter Members	62	34	0	0	0
		New Members	366	454	0	0	0
		Drops	706	689	0	0	0
		Net Growth	-249	-151	0	0	0
Total		New Clubs	5	7	15	28	10
		Charter Members	173	276	405	793	343
		New Members	877	953	931	1130	861
		Drops	1878	1850	1845	1227	1541
		Net Growth	-691	-436	-327	912	-11

April (Only) Results

MD	GMT Area	CA 3	Apr-19	Apr-20	Apr-21	Apr-22
F	Colombia	New Clubs	0	0	1	0
		Charter Members	0	1	22	1
		New Members	0	7	28	39
		Drops	0	24	23	14
		Net Growth	0	-16	27	28
H	Peru	New Clubs	0	1	0	0
		Charter Members	0	27	0	0
		New Members	0	19	0	0
		Drops	0	31	0	0
		Net Growth	0	16	0	0
G	Ecuador	New Clubs	0	0	1	2
		Charter Members	0	1	51	46
		New Members	0	2	52	15
		Drops	0	37	43	15
		Net Growth	0	-34	80	59
T	Chile	New Clubs	0	0	1	1
		Charter Members	0	0	20	20
		New Members	0	0	15	31
		Drops	0	0	7	48
		Net Growth	0	0	47	6
LA	Brazil	New Clubs	1	0	0	0
		Charter Members	59	0	0	0
		New Members	193	0	0	0
		Drops	89	0	0	0
		Net Growth	197	0	0	0
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	197	0	0	0
		Drops	63	0	0	0
		Net Growth	144	0	0	0
Total		New Clubs	1	1	3	3
		Charter Members	59	29	93	67
		New Members	390	28	95	85
		Drops	152	92	73	77
		Net Growth	341	-34	154	93

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
F	Colombia	New Clubs	0	0	3
		Charter Members	0	1	87
		New Members	0	27	118
		Drops	0	263	249
		Net Growth	0	-226	-41
H	Peru	New Clubs	0	7	0
		Charter Members	0	205	0
		New Members	0	346	0
		Drops	0	612	0
		Net Growth	0	8	0
G	Ecuador	New Clubs	0	0	3
		Charter Members	0	1	97
		New Members	0	29	101
		Drops	0	264	198
		Net Growth	0	-229	54
T	Chile	New Clubs	0	0	2
		Charter Members	0	0	46
		New Members	0	0	171
		Drops	0	0	84
		Net Growth	0	0	157
LA	Brazil	New Clubs	10	0	0
		Charter Members	319	0	0
		New Members	611	0	0
		Drops	493	0	0
		Net Growth	544	0	0
LB	Brazil	New Clubs	3	0	0
		Charter Members	72	0	0
		New Members	421	0	0
		Drops	351	0	0
		Net Growth	169	0	0
Total		New Clubs	13	7	8
		Charter Members	391	207	230
		New Members	1032	402	390
		Drops	844	1139	531
		Net Growth	713	-447	170

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
H	Peru	New Clubs	0	0	0	21	12
		Charter Members	0	0	0	590	400
		New Members	0	0	0	1143	761
		Drops	0	0	0	1066	1174
		Net Growth	0	0	0	796	96
O	Argentina	New Clubs	0	0	1	6	3
		Charter Members	0	0	23	182	90
		New Members	0	0	237	692	249
		Drops	0	0	908	695	771
		Net Growth	0	0	-599	209	-352
T	Chile	New Clubs	0	0	2	0	0
		Charter Members	0	0	42	0	0
		New Members	0	0	148	0	0
		Drops	0	0	375	0	0
		Net Growth	0	0	-174	0	0
LC	Brazil	New Clubs	8	3	0	0	0
		Charter Members	223	94	0	0	0
		New Members	819	846	0	0	0
		Drops	1594	1734	0	0	0
		Net Growth	-440	-684	0	0	0
LD	Brazil	New Clubs	2	4	0	0	0
		Charter Members	92	120	0	0	0
		New Members	772	1131	0	0	0
		Drops	1699	1582	0	0	0
		Net Growth	-728	-261	0	0	0
Total		New Clubs	10	7	3	27	15
		Charter Members	315	214	65	772	490
		New Members	1591	1977	385	1835	1010
		Drops	3293	3316	1283	1761	1945
		Net Growth	-1168	-945	-773	1005	-256

April (Only) Results

MD	GMT Area	CA 3	Apr-19	Apr-20	Apr-21	Apr-22
H	Peru	New Clubs	0	0	0	1
		Charter Members	0	0	0	32
		New Members	0	0	38	75
		Drops	0	0	44	58
		Net Growth	0	0	-2	51
O	Argentina	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	18	57	57
		Drops	0	55	51	38
		Net Growth	0	-36	9	20
T	Chile	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	6	0	0
		Drops	0	22	0	0
		Net Growth	0	-16	0	0
LC	Brazil	New Clubs	0	0	0	0
		Charter Members	4	0	0	0
		New Members	208	0	0	0
		Drops	143	0	0	0
		Net Growth	86	0	0	0
LD	Brazil	New Clubs	1	0	0	0
		Charter Members	21	0	0	0
		New Members	387	0	0	0
		Drops	147	0	0	0
		Net Growth	274	0	0	0
Total		New Clubs	1	0	0	1
		Charter Members	25	0	1	32
		New Members	595	24	95	132
		Drops	290	77	95	96
		Net Growth	360	-52	7	71

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
H	Peru	New Clubs	0	0	2
		Charter Members	0	0	53
		New Members	0	0	223
		Drops	0	0	604
		Net Growth	0	0	-288
O	Argentina	New Clubs	0	1	3
		Charter Members	0	26	71
		New Members	0	63	149
		Drops	0	248	272
		Net Growth	0	-153	-48
T	Chile	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	29	0
		Drops	0	127	0
		Net Growth	0	-87	0
LC	Brazil	New Clubs	5	0	0
		Charter Members	131	0	0
		New Members	585	0	0
		Drops	807	0	0
		Net Growth	-34	0	0
LD	Brazil	New Clubs	4	0	0
		Charter Members	107	0	0
		New Members	876	0	0
		Drops	664	0	0
		Net Growth	361	0	0
Total		New Clubs	9	1	5
		Charter Members	238	26	124
		New Members	1461	92	372
		Drops	1471	375	876
		Net Growth	327	-240	-336

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
J	Uruguay	New Clubs	0	0	2	3	7
		Charter Members	0	0	53	64	169
		New Members	0	0	136	258	189
		Drops	0	0	314	279	409
		Net Growth	0	0	-101	67	-23
H	Peru	New Clubs	11	14	0	0	0
		Charter Members	325	393	0	0	0
		New Members	569	520	0	0	0
		Drops	1617	1104	0	0	0
		Net Growth	-603	-114	0	0	0
S	Bolivia	New Clubs	5	2	5	14	2
		Charter Members	134	119	123	350	105
		New Members	231	157	69	416	224
		Drops	303	317	390	514	626
		Net Growth	88	-14	-154	288	-188
M	Paraguay	New Clubs	2	7	7	17	8
		Charter Members	64	212	200	437	230
		New Members	172	225	222	462	361
		Drops	327	489	522	535	849
		Net Growth	-80	-22	-64	422	-219
Total		New Clubs	18	23	14	34	17
		Charter Members	523	724	376	851	504
		New Members	972	902	427	1136	774
		Drops	2247	1910	1226	1328	1884
		Net Growth	-595	-150	-319	777	-430

April (Only) Results

MD	GMT Area	CA 3	Apr-19	Apr-20	Apr-21	Apr-22
J	Uruguay	New Clubs	0	1	1	2
		Charter Members	0	20	25	42
		New Members	0	20	22	38
		Drops	0	15	31	22
		Net Growth	0	25	18	60
H	Peru	New Clubs	0	0	0	0
		Charter Members	12	0	0	0
		New Members	45	0	0	0
		Drops	43	0	0	0
		Net Growth	19	0	0	0
S	Bolivia	New Clubs	0	1	0	0
		Charter Members	0	36	1	20
		New Members	49	3	24	42
		Drops	7	28	24	1
		Net Growth	45	12	8	81
M	Paraguay	New Clubs	2	1	1	0
		Charter Members	70	22	7	3
		New Members	62	2	25	58
		Drops	16	13	12	47
		Net Growth	116	11	21	16
Total		New Clubs	2	3	2	2
		Charter Members	82	78	33	65
		New Members	156	25	71	138
		Drops	66	56	67	70
		Net Growth	180	48	47	157

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
J	Uruguay	New Clubs	0	4	3
		Charter Members	0	64	73
		New Members	0	119	81
		Drops	0	115	172
		Net Growth	0	85	-1
H	Peru	New Clubs	6	0	0
		Charter Members	164	0	0
		New Members	302	0	0
		Drops	709	0	0
		Net Growth	-202	0	0
S	Bolivia	New Clubs	9	6	2
		Charter Members	294	110	58
		New Members	153	32	69
		Drops	232	284	292
		Net Growth	231	-137	-126
M	Paraguay	New Clubs	9	4	10
		Charter Members	227	63	105
		New Members	177	127	71
		Drops	170	146	278
		Net Growth	240	48	-101
Total		New Clubs	24	14	15
		Charter Members	685	237	236
		New Members	632	278	221
		Drops	1111	545	742
		Net Growth	269	-4	-228

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
J	Uruguay	New Clubs	0	6	0	0	0
		Charter Members	3	158	0	0	0
		New Members	127	205	0	0	0
		Drops	263	259	0	0	0
		Net Growth	-108	119	0	0	0
O	Argentina	New Clubs	10	2	0	0	0
		Charter Members	244	57	0	0	0
		New Members	411	321	0	0	0
		Drops	842	1015	0	0	0
		Net Growth	-163	-609	0	0	0
T	Chile	New Clubs	1	3	0	0	0
		Charter Members	26	69	0	0	0
		New Members	205	214	0	0	0
		Drops	429	303	0	0	0
		Net Growth	-132	8	0	0	0
LA	Brazil	New Clubs	0	0	1	7	2
		Charter Members	0	0	61	238	153
		New Members	0	0	385	722	449
		Drops	0	0	1031	1144	1280
		Net Growth	0	0	-504	-116	-461
LB	Brazil	New Clubs	0	0	2	0	0
		Charter Members	0	0	57	0	0
		New Members	0	0	310	0	0
		Drops	0	0	725	0	0
		Net Growth	0	0	-319	0	0
Total		New Clubs	11	11	3	7	2
		Charter Members	273	284	118	238	153
		New Members	743	740	695	722	449
		Drops	1534	1577	1756	1144	1280
		Net Growth	-403	-482	-823	-116	-461

April (Only) Results

MD	GMT Area	CA 3	Apr-19	Apr-20	Apr-21	Apr-22
J	Uruguay	New Clubs	3	0	0	0
		Charter Members	86	0	0	0
		New Members	53	0	0	0
		Drops	34	0	0	0
		Net Growth	110	0	0	0
O	Argentina	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	105	0	0	0
		Drops	46	0	0	0
		Net Growth	62	0	0	0
T	Chile	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	16	0	0	0
		Drops	26	0	0	0
		Net Growth	-8	0	0	0
LA	Brazil	New Clubs	0	0	0	2
		Charter Members	0	0	18	71
		New Members	0	42	63	87
		Drops	0	57	69	64
		Net Growth	0	-3	27	115
LB	Brazil	New Clubs	0	1	0	0
		Charter Members	0	32	0	0
		New Members	0	49	0	0
		Drops	0	20	0	0
		Net Growth	0	64	0	0
Total		New Clubs	3	1	0	2
		Charter Members	88	32	18	71
		New Members	174	91	63	87
		Drops	106	77	69	64
		Net Growth	164	61	27	115

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
J	Uruguay	New Clubs	4	0	0
		Charter Members	114	0	0
		New Members	176	0	0
		Drops	188	0	0
		Net Growth	112	0	0
O	Argentina	New Clubs	1	0	0
		Charter Members	26	0	0
		New Members	251	0	0
		Drops	370	0	0
		Net Growth	-80	0	0
T	Chile	New Clubs	1	0	0
		Charter Members	22	0	0
		New Members	76	0	0
		Drops	127	0	0
		Net Growth	-29	0	0
LA	Brazil	New Clubs	0	1	2
		Charter Members	0	34	60
		New Members	0	170	245
		Drops	0	368	390
		Net Growth	0	-128	-60
LB	Brazil	New Clubs	0	1	0
		Charter Members	0	40	0
		New Members	0	111	0
		Drops	0	232	0
		Net Growth	0	-63	0
Total		New Clubs	6	2	2
		Charter Members	162	74	60
		New Members	503	281	245
		Drops	685	600	390
		Net Growth	3	-191	-60

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022
LC	Brazil	New Clubs	5	9	4
		Charter Members	146	289	127
		New Members	657	934	740
		Drops	1427	1593	1570
		Net Growth	-500	-254	-560
Total		New Clubs	5	9	4
		Charter Members	146	289	127
		New Members	657	934	740
		Drops	1427	1593	1570
		Net Growth	-500	-254	-560

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21	Apr-22
LC	Brazil	New Clubs	0	0	1
		Charter Members	4	9	24
		New Members	47	56	88
		Drops	101	167	135
		Net Growth	-34	-59	-21
Total		New Clubs	0	0	1
		Charter Members	4	9	24
		New Members	47	56	88
		Drops	101	167	135
		Net Growth	-34	-59	-21

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr
LC	Brazil	New Clubs	2	4
		Charter Members	62	122
		New Members	256	238
		Drops	494	631
		Net Growth	-138	-181
Total		New Clubs	2	4
		Charter Members	62	122
		New Members	256	238
		Drops	494	631
		Net Growth	-138	-181

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022
LD	Brazil	New Clubs	6	4	8
		Charter Members	154	138	292
		New Members	886	664	798
		Drops	1661	1634	1970
		Net Growth	-519	-713	-626
Total		New Clubs	6	4	8
		Charter Members	154	138	292
		New Members	886	664	798
		Drops	1661	1634	1970
		Net Growth	-519	-713	-626

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21	Apr-22
LD	Brazil	New Clubs	0	2	1
		Charter Members	0	46	46
		New Members	190	78	160
		Drops	119	164	153
		Net Growth	86	-17	73
Total		New Clubs	0	2	1
		Charter Members	0	46	46
		New Members	190	78	160
		Drops	119	164	153
		Net Growth	86	-17	73

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr
LD	Brazil	New Clubs	5	9
		Charter Members	127	238
		New Members	683	411
		Drops	581	587
		Net Growth	287	129
Total		New Clubs	5	9
		Charter Members	127	238
		New Members	683	411
		Drops	581	587
		Net Growth	287	129

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	43	23
		Drops	35	49	34
		Net Growth	-14	-4	-10
Total		New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	43	23
		Drops	35	49	34
		Net Growth	-14	-4	-10

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21	Apr-22
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	1	15	6
		Drops	3	12	7
		Net Growth	-2	3	-1
Total		New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	1	15	6
		Drops	3	12	7
		Net Growth	-2	3	-1

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr
63	Various	New Clubs	0	0
		Charter Members	2	1
		New Members	13	35
		Drops	15	29
		Net Growth	1	8
Total		New Clubs	0	0
		Charter Members	2	1
		New Members	13	35
		Drops	15	29
		Net Growth	1	8

MD Wise Analysis

MD	GMT Area	CA 3	2020-2021	2021-2022
LB	Brazil	New Clubs	4	8
		Charter Members	126	235
		New Members	423	379
		Drops	701	651
		Net Growth	-68	59
Total		New Clubs	4	8
		Charter Members	126	235
		New Members	423	379
		Drops	701	651
		Net Growth	-68	59

April (Only) Results

MD	GMT Area	CA 3	Apr-21	Apr-22
LB	Brazil	New Clubs	0	3
		Charter Members	5	84
		New Members	49	80
		Drops	51	39
		Net Growth	54	134
Total		New Clubs	0	3
		Charter Members	5	84
		New Members	49	80
		Drops	51	39
		Net Growth	54	134

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2020-2021 4th Qtr
LB	Brazil	New Clubs	1
		Charter Members	29
		New Members	153
		Drops	217
		Net Growth	28
Total		New Clubs	1
		Charter Members	29
		New Members	153
		Drops	217
		Net Growth	28

